

Professionalizing Public Procurement

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NIGP, the Institute's Mission

Develop, support and promote
the public procurement profession.

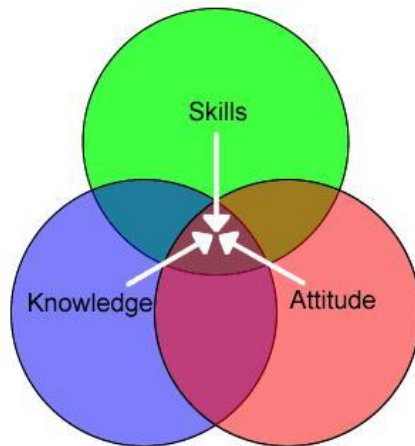


Grand Canyon Chapter's Mission

Our mission is to **train** and **assist** chapter members using resources from internal and external sources, to **promote** the ethical standards for public procurement, and to **provide** quality customer service.

Career in Public Procurement

- As a public procurement professional, you:
 - Serve the public
 - Improve your community
 - Influence
 - Variety
 - Challenge



- Important Skills/Attributes
 - Communication skills
 - Collaboration
 - Analytical
 - Listening
 - Organized
 - Profession judgement

Public Procurement Community

- **NIGP :**

- Established in 1944
- 72 NIGP chapter affiliates
 - 70 in US, 2 Canada
- 3,000+ member agencies
- 16,000+ members
- Hawaii/Alaska Chapter
 - 1st virtual chapter



- Federal 60,000
- State 4,350
- County 3,043
- City 19,372
- Special Districts 35,257
- School 17,178

What makes a profession *a profession?*

Values &
Principles

Body of
Knowledge

Common,
Defined
Methodologies

"Champions"

Common,
specialized
language

Certification

University
Coursework

Regulatory
/ Standards
Body

External
Recognition

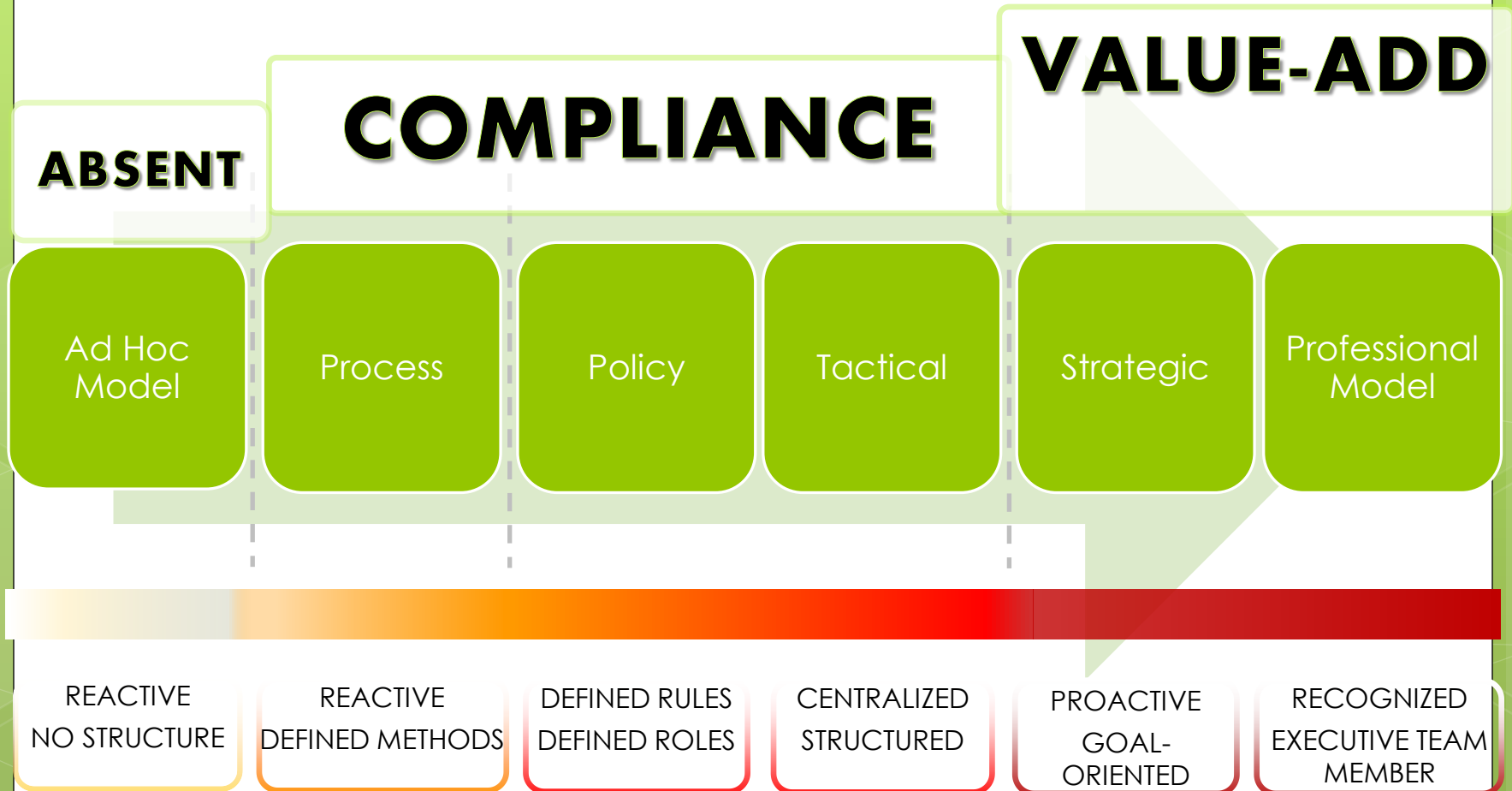
Licensure -
Barrier to
Entry

Defined
Pathways

Associations

Public Procurement Maturity Framework

Practice Profiles



Strategic Value Occurs

- Procurement is part of the executive team
- Procurement placement within the organization
- Procurement Authority
- Use of technology
- Spend Management
- Strategic Sourcing
- Contract Management and Administration

Professional Recognition

- Procurement Month
- Professional Buyer's Day



Procurement Month

- March is designated as Procurement Month
 - Open House, special speakers, celebration, etc.



Professional Buyer's Day

- 2nd Wednesday in March
 - March 14th
- Recognize the efforts of the front line person that most quintessentially represents the core activities of the procurement profession





HAPPY PROFESSIONAL BUYER'S DAY

March 14, 2018

This special day recognizes and celebrates
the most core position in the public
procurement profession.

Thank you...You are AWESOME!

The first proclamation of Professional Buyer's Day was made in
March 2015 by the Mayor of the City of Tucson. Agencies and
chapter nationwide recognize the second Wednesday of March
as Professional Buyer's Day.

Professional Development

- University Courses
- NIGP Courses
- NIGP Webinars

Public Procurement in Higher Education

- Continuing Education
- Higher Learning Opportunities
- College and Universities offers courses or programs in Public Procurement
- <http://www.nigp.org/grow-professionally/education/higher-education-procurement>
- Check with UPPCC for confirmation



Professional Development

Higher Education Resources

- 63 institutions offering public procurement courses or programs
- No relationship with or endorsement by NIGP
- www.nigp.org/grow-professionally

The screenshot displays the 'GROW PROFESSIONALLY' section of the NIGP website. The navigation bar includes 'GROW PROFESSIONALLY', 'FIND PROCUREMENT RESOURCES', and 'ATTEND EVENTS'. The main content area is divided into three columns: 'Education', 'Certification', and 'Job Opportunities'. The 'Education' column lists links such as 'Take a Course', 'Catalog of Courses', 'Take a Webinar', 'Apply for Scholarships', 'Enroll in Higher Education' (highlighted with an orange box), 'Instructor Directory', and 'myliNk'. The 'Certification' column lists 'Why Certification?', 'Get Certified with UPPCC', 'Course Alignment to Certification Exams', 'Get Recertified', 'CPPB & CPPO Exam', 'Assessment Tools', and 'Procurement Flashcards'. The 'Job Opportunities' column lists 'Why Work in Public Procurement?', 'Jobs in Public Procurement', and 'Leadership through Volunteering'. Below the main content area, there is an 'Expand all' button and a section titled 'HIGHER EDUCATION IN THE PUBLIC SECTOR' which lists 11 institutions: AMERICAN UNIVERSITY, AMERICAN GRADUATE UNIVERSITY, AMERICAN INTERCONTINENTAL UNIVERSITY, ARIZONA STATE UNIVERSITY, ARKANSAS STATE UNIVERSITY, BELLEVUE UNIVERSITY, CAL POLY POMONA UNIVERSITY, and CALIFORNIA STATE UNIVERSITY — SAN BERNARDINO.

GROW PROFESSIONALLY FIND PROCUREMENT RESOURCES ATTEND EVENTS

Education **Certification** **Job Opportunities**

Take a Course
Catalog of Courses
Take a Webinar
Apply for Scholarships
Enroll in Higher Education
Instructor Directory
myliNk

Why Certification?
Get Certified with UPPCC
Course Alignment to Certification Exams
Get Recertified
CPPB & CPPO Exam
Assessment Tools
Procurement Flashcards

Why Work in Public Procurement?
Jobs in Public Procurement
Leadership through Volunteering

Expand all

HIGHER EDUCATION IN THE PUBLIC SECTOR

AMERICAN UNIVERSITY
AMERICAN GRADUATE UNIVERSITY
AMERICAN INTERCONTINENTAL UNIVERSITY
ARIZONA STATE UNIVERSITY
ARKANSAS STATE UNIVERSITY
BELLEVUE UNIVERSITY
CAL POLY POMONA UNIVERSITY
CALIFORNIA STATE UNIVERSITY — SAN BERNARDINO

Professional Development

Higher Education Resources

Norwich University – NIGP Partner

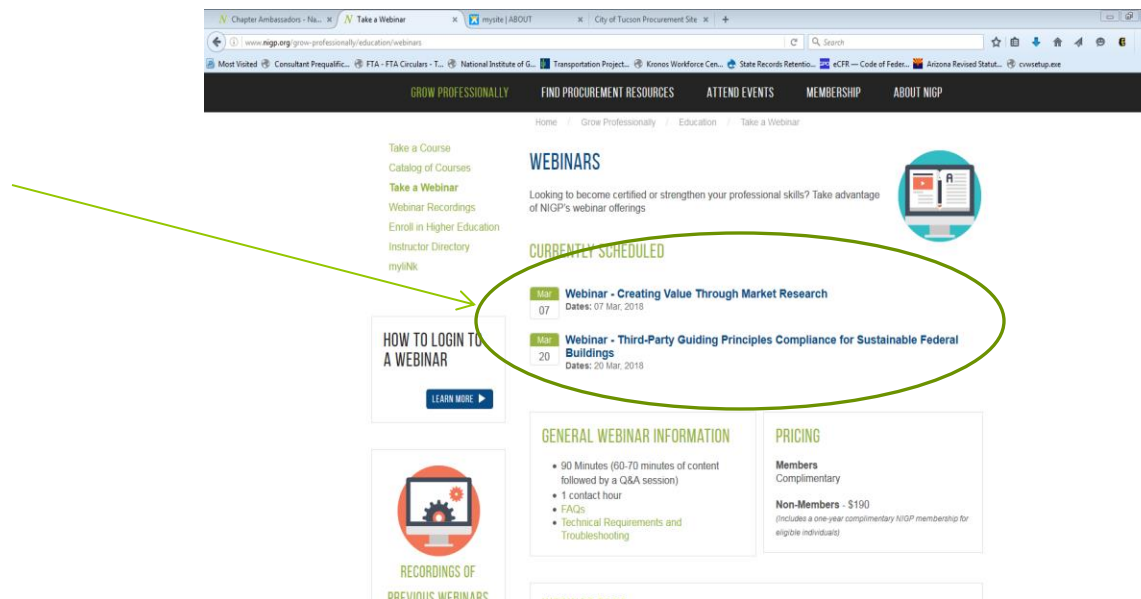
- Recognizes NIGP coursework – Pub. Admin. degree programs
- Recognizes certifications – Pub. Admin. degree programs
- Up to 12 hours – Bachelor's (eff. June 2018 semester)
- Up to 6 hours – Master's (eff. March 2018 semester)
- www.norwich.edu

Professional Development

Grow Professionally

Webinars

- Offer 1 – 2 webinars each month
- Free to NIGP Institute members



Get Certified

- **UPPCC**

- Certified Professional Public Buyer (CPPB)
- Certified Public Procurement Officer (CPPO)

- **ISM**

- Certified Professional in Supply Management (CPSM)
- Certified Professional in Supplier Diversity (CPSD)

UPPCC

- Universal Public Procurement Certification Council (UPPCC)
- NIGP courses earn credits toward certification
- NIGP Course Alignment w/ UPPCC Knowledge Domains
- CPPB and CPPO



..".Three out of five managers believe certified employees know what is required to perform their jobs better than uncertified officials and three-fourths of managers are more likely to hire an individual if he or she is certified."

-NIGP 2015 Research Report, The Value of Procurement Certification

CPPB Eligibility Requirements

- Associate's Degree
- Coursework/Training can be satisfied through the completion of 1 of the following 3 options:
 - 3 credit hours of public procurement coursework AND 56 contact hours of "instructor-led" procurement training/education,
 - 6 credit hours of **procurement-related** coursework AND 56 contact hours of "instructor-led" procurement training/education,
 - 158 contact hours of "instructor-led" procurement training/education.
- 3 years of public procurement experience completed within the previous ten (10) years.

CPPO Eligibility Requirements

- Bachelor's Degree
- Coursework/Training can be satisfied through the completion of 1 of the following 3 options:
 - 3 credit hours of public procurement coursework AND 72 contact hours of "instructor-led" procurement training/education,
 - 6 credit hours of **procurement-related** coursework AND 72 contact hours of "instructor-led" procurement training/education,
 - 174 contact hours of "instructor-led" procurement training/education.
- 5 years of public procurement experience completed within the previous ten (10) years of which a minimum of 3 years is in a management or supervisory position

Certification Fees

- Application Fee

- NIGP Members: \$225
- Non-members: \$350
- Late Application fee: \$50

- Examination Fee

- Exam (and Re-Exam): \$300

Recertification Fees

- CPPO or CPPB (NIGP Members): \$250
- CPPO or CPPB (non-members): \$300
- Dual Certification (NIGP Members): \$350
- Dual Certification (non-members): \$400

Certification Preparation

- CPPB & CPPO EXAM Online Assessment Tools
- Recommended Study Timeline
- Study Resources
 - Prep Courses – face-to-face & online
 - Procurement flashcards – animated, online
 - Study groups-informal, self-organized or sponsored by agency or chapter
 - Assessment Tool (325 study questions)
 - Course schedule
 - David Nash's ? Of the Day



Institute for Supply Management (ISM)

- Certified Professional in Supply Management (CPSM)
- Certified Professional in Supplier Diversity (CPSD)
 - Intended for business professionals responsible for supplier diversity and strategic diversity initiatives within the organization.

CPSM Eligibility Requirements

- Three years of full-time supply management experience (nonclerical, nonsupport) and a regionally accredited bachelor's degree, **OR**
- Five years of full-time supply management experience (nonclerical, nonsupport)

Exams

- Exam 1 — Foundation of Supply Management
- Exam 2 — Effective Supply Management Performance
- Exam 3 — Leadership in Supply Management

Certification Fees

- Fees for the Exams:
 - ISM Members: \$229 per exam
 - Non-Members: \$379 per exam

- Fees for the Application:
 - ISM Members: \$119
 - Non-Members: \$179

- Fees for Recertification:
 - ISM Members: \$89
 - Non-Members: \$119

CPSD Eligibility Requirements

- Three years of supplier diversity or supply management experience (nonclerical, nonsupport) and have a regionally accredited bachelor's degree, **OR**
- Five years of supplier diversity or supply management experience (nonclerical, nonsupport)

Exams

- Earning a CPSD requires you to pass either one or two exams depending on whether or not you already have a CPSM or C.P.M. certification. You may take the following two exams in any order:
 - Foundation of Supply Management — CPSD Exam 1 (this exam is waived if you currently have a CPSM or C.P.M.)
 - Essentials in Supplier Diversity — CPSD Exam 2

Certification Fees

- Fees for the Exams:
 - ISM Members: \$229 per exam
 - Non-Members: \$379 per exam

- Fees for the Application:
 - ISM Members: \$119
 - Non-Members: \$179

- Fees for Recertification:
 - ISM Members: \$89
 - Non-Members: \$119

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Questions?

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